Top 5 Emerging Markets *

Distributors ranked industries based on an increase in promotional expenditures for promotional products over the past three years.

Rank Industry

- 1. **Education**: Schools, Seminars
- 2. Health Care: Hospitals, Nursing Homes, Clinics, Pharmacies
- 3. Not-for-profit Organizations
- 4. **Financial**: Banks, S&Ls Credit Unions, Stockbrokers
- **5**. **Government**: Public Office, Agencies, Political Candidates

^{*} PPAI information based on 2003 study by Louisiana State University and Glenrich Business Studies. For more information, go to: www.ppai.org/MediaInformation/IndustryStatistics/TopBuyers.